



#### 中共天津经济技术开发区委员会 天津经济技术开发区管理委员会

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天津经济技术开发区商务和投资促进办公室 制 Produced by TEDA Steering Office of Commerce and Investment Promotion







# →《财富》杂志

中国最受赞赏的工业园区 "China's Most Admired Industrial Zone"——Fortune Magazine

# > 联合国工业发展组织

中国最具活力的六个城市和地区之一 "One of the Six Most Dynamic Cities and Regions in China"——UNIDO

# > 国际安全社区认证中心

国际安全社区 International Safe Community——Certified by ISCCC

# 智慧开发区 建设领先区

A Front Runner among Intelligent Development Zones

# 国家卫生城区

National Model City of Sanitation

# 》"影响中国" 地方创新政府

Innovative Local Government—"Influencing China" Organization

# 一、泰达概况 Basic Facts about TEDA





#### 1984年经国务院批准建立、中国首批 14 个国家级开发区之一。

Established in 1984 upon the approval of the State Council, TEDA is one of China's earliest 14 national-level development zones.



#### 中国经济规模最大、外向型程度最高、综合投资环境最优的国家级开发区。

Today, it has grown into the country's best national-level development zone in terms of comprehensive investment environment with the biggest economic aggregate and highest degree of integration with the world.





- ・北方第一大港、货物吞吐量: 5.5 亿吨
- The No.1 Port in North China with Cargo Throughput at 550 million tons
- 近 30 个内陆无水港,连通 180 多个国家和地区的 400 多个港口
- Approx. 30 Hinterland Dry Ports Connected with over 400 Ports in over 180 Countries and Regions Worldwide



- 3 条高速铁路, 19 条高速公路, 6 条国道通达全国各地
- Connected with the Rest of China via 3 High-speed Railway Lines, 19 Highways and 6 National Roads
- •京津枢纽滨海高铁站坐落于此,未来将实现地铁、公交无缝对接"零换乘"
- As a traffic hub of the Beijing-Tianjin Megalopolis, Binhai High-speed Railway Station ensures seamless connection (zero transfer) with subways and buses.



1

- •北方最大的货运机场, 吞吐量: 26.8 万吨货物, 2101 万人
- The No.1 Cargo Airport in North China with Cargo Throughput at 268,000 tons and Passenger Throughput at 21.01 million
- ·客货航运线 270 条,通达全球 162 个主要城市
- With 270 passenger and cargo routes, TBIA is connected with 162 major cities worldwide.

# TEDA's Subzones

# 园区分布



#### 一汽-大众基地

FAW-Volkswagen Base 中国北方新的 整车和零部件综合产业基地



### 逸仙科学工业园

Yat-sen Scientific Industrial Park 为二十一世纪天津的腾飞争夺科技的桥头堡

> 天津 市区



#### 微电子工业园

Micro-electronics Industrial Park 开发区电子信息产业和 现代服务业双轮驱动、融 合支撑的转型升级活力



#### 开发区西区

**TEDA West** 先进制造业基地、开发区东区的拓展区 是东区的土地延伸、产业延伸和管理延伸

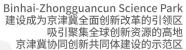


#### 南部新兴产业区

京津冀协同发展战略新兴产业聚集区



滨海-中关村科技园





#### 现代产业区

**TEDA Industrial Park** 致力于打造成为开发区重要的 汽车及零部件产业基地、 智能制造及研发基地



# 开发区东区

TFDA Fast 滨海新区核心区和标志区



#### 商务片区

TEDA Business District 国家首批产融合作试点 城区、国家级双创示范基地 于家堡金融创新产业园、 京津冀总部基地



### 开发区中区

TEDA Middle Zone 着力打造新材料、健康生物医药、 高端装备制造等战略性新兴产业, 形成中区新的特色产业体系



# 南港工业区

Nangang Industrial Zone 世界一流化工新材料基地 和现代化国际性多功能特色港区













# 二、产业发展 Industrial Development

# 高端高新现代高质量产业集群

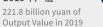
A Diversified Industry Structure: High-end High-tech High-quality Modern Industry Clu



- •5 家整车企业为龙头, 200 余家各类零部件和服务企业
- •国家级汽车及零部件出口基地
- •首批国家新型工业化产业示范基地
- TEDA is home to 5 mega carmakers and over 200 auto parts and service providers
- A National -level Export Base for Cars and Components
- One of China's Earliest Demo Bases for Neo-industrialization



2218 亿元 2019年产值



127 万辆 2019整车生产

Rolling out 1.27 million Vehicles in 2019













#### 汽车完整产业链 A fully-fledged Ecosystem of Auto Industry

•车身&底盘

- •汽车研发 Automotive R&D
- ・变速器 Transmission
- ·电子设备
- Electronic equipment
- •发动机 Engine
- Body & chassis
  - •汽车制动及管路系统 Automobile brake and pipeline system
- •300 余家装备制造企业, 126 家规模以上装备制造企业
- •全国最大的风电装备生产基地
- •新一代运载火箭产业化基地
- TEDA boasts more than 300 equipment manufacturers, among which 126 are above designated scale
- China's No.1 Wind Power System Production Base
- Industrialization Base for China's Next-gen Carrier Rocket



























国家级新型工业化电子信息示范基地,形成了以集成电路、移 动通讯、芯片、电子元器件等为主的世界级产业集群。

As a national-level demonstration zone for the neo-industrialization of electronics & IT, TEDA has fostered several world-class clusters in fields like integrated circuits, mobile telecommunications, chips, electronic components, etc.

#### 电子元器件 及材料产业集群

**Electronic Components** & Materials Cluster



Network Communication Cluster

#### 工业互联网 产业集群

Industrial Internet Cluster

#### 集成电路 产业集群

Integrated Circuit Cluster

#### 汽车电子 产业集群

Automotive Electronics































- •国家新型工业化石油化工产业示范基地
- •国家纳米技术产业化基地
- •国内领先的新能源新材料产业集群
- •南港工业区打造世界一流化工新材料基地和现代化国际性多 功能特色港区
- National-level Demonstration Base for the Neo-industialization of Petrochemical Industry
- National-level Demonstration Base for the Neo- industrialization of Nanotechnology
- · A Leader of New Energy & New Materials in China
- Nangang Industrial Zone will be built into a globally first-class base for new chemical materials and a modern multi-function international port.



910 亿元 2019年产值

91 billion yuan of Output Value in 2019





above Designated Scale







pPG

DEC 中国东方电气集团有限公司



Vestas:





新能源

New Energy

















# 招商引资 Investment Promotion





638 亿美元 实际利用外资

63.8 billion US dollars of Actually Utilized Overseas Investment



**1492 ^** 投资千万美元以上项目 US dollars

1492 Projects with Single Investment of over 10 million



**410** ↑

410 Investment Projects by 124家世界500强投资项目 124 Fortune 500 Companies



**6222 ↑** 外资项目累计

Accumulatively 6222 Overseas **Investment Projects** 





44610 个累计注册数

Accumulatively 44,610 Registered Domestic-funded Companies



17803 亿元 注册资本金

1.7803 trillion yuan of Registered Capital



20 家

10亿元级企业 100亿元级企业 500亿元级企业

738 100-million-yuan 170 One-billion-yuan 20 Ten-billion-yuan -scale Companies -scale Companies



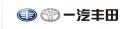
百亿级企业 Ten-billion-yuan-scale Companies

中国石油

▲ 中国铝业网

**家屿股份** 

### 500亿级 滴滴出行 Fifty-billion-yuan -scale Companies















・中国石油渤海钻探工程公司
ONFC BOHAL DRALLING ENGINEERING CO







novo nordisk





Vestas.



# 三、我们的优势 Our Advantages

战略及政策优势 Strategic Opportunities and Policy Support

优势叠加的战略机遇 Multiple Strategic Opportunities



#### 滨海新区开发开放

Development and Opening-up of Tianjin Binhai New Area

#### 国家自主创新示范区

A National-level Demonstration Zone for Indigenous Innovation

#### 中国(天津)自由贸易试验区

#### "一带一路"倡议

The Belt and Road Initiative

#### 京津冀协同发展

Collaborative Development of Beijing, Tianjin and Hebei

#### 天津泰达综合保税区

Tianjin TEDA Comprehensive Bonded Zone

# 国家自主示范区优势 AVibrant National-level Demonstration Zone for Indigenous In



#### 国家新型工业化产业示范基地(汽车、电子信息、石油化工)

A National-level Demonstration Zone for Neo-industrialization (Automobile, Electronics & IT, and Petrochemical)



#### 国家首批产融合作示范城区

One of China's Earliest Demonstration Cities for Industry-finance Integration



#### 国家双创示范基地

A National-level Demonstration Base for Innovation and Entrepreneurship



#### 国家金融创新运营示范区

A National-level Demonstration Zone for Innovative Financial Operation



#### 国家级海外高层次人才创新创业基地

A National-level Base for Innovation and Entrepreneurship for Senior Overseas Talents



#### 首批国家数字服务出口基地

One of China's Earliest National-level Export Base for Digital Services

# 科学完整的政策体系 A Fully-fledged and Sophisticated Policy Support Syste

### 2+2+N产业政策

2 + 2 + N Industrial Policy System

# 先进制造业 现代服务业

Advanced Manufacturing & **Modern Services** 

# 泰达科技十条 开发区促进人才高地建设若干措施

10-point Policy Package for Science & Technology Promotion in TEDA & Measures on Building Talent Pool in TEDA

# 新经济、金融、影视文化、 商贸服务、智能科技.....

New Economy, Finance, Movie, TV & Culture, Commercial and Trade Service, Smart Technologies, etc.













# 含企业运营扶持、上市奖励、空间载体支持、研发奖励、培训支持、 高管股息红利奖励等政策支持

Policy support includes support for business operation, reward for IPO, support for office space/carrier, reward for R&D, support for training, support for dividend of executives, etc.



### 高效便捷的服务优势 Efficient and Considerate Government Service

# 落户前 Pre-registration



#### 招商局室

Investment

区域感知 Basic Facts of TEDA

产业配套 Industry Ecosystem

公共设施 Public Utilities

厂房楼宇 Workshops & Buildings

人力资源 Human Resources

审批流程 Approval Procedure

税务政策 Tax Policies

高新技术 High and New Technologies



# 落户后 Post-registration



#### 企业服务局

Corporation Services Bureau



#### 政务服务办

Office of Administrative Services



#### 贸发局

Trade Development Bureau



Free Trade Authority

自贸局



#### 人社局

Human Resources Bureau

综合服务 Comprehensive Services

证照办理 Licenses & Certificates Processing

进出口贸易 Import & Export Trade

自贸区政策 Policies of Free Trade Zone

海关检疫 Customs Inspection & Quarantine

外汇管理 Foreign Exchange Administration

人才服务 HR Services

公寓配套 Blue and White-collar Apartments

外籍人士 Expat Services

## 基础建设优势 Superior Infrastructure

# 九通 9 Availables

# 九通,即道路通、供水通、供电通、排水通、蒸汽通 宽带通、供热通、邮电通、燃气通

In TEDA, road, water, electricity, drainage, steam, broadband networks, heating, postal and telecommunications services, and gas is readily available.



















# Leveling of Ground

# 一平即土地自然地貌平整

Leveling refers to the smoothing of the original landform.





### 载体资源优势 Our Platforms & Resources

# 完善的投资硬环境, 卓越的投资软环境 灵活多样的选址和厂房解决方案

Enabling Hardware & Software for Investment and Flexible Solutions to Site Selection & Facilities



# 全方位解决 企业各类需求

For All Your **Business Needs** 

### 土地 Land

储备净用地近 130 平方公里 (包括工业、居住、商业等用涂)

About 130 km<sup>2</sup> of net reserved land (for industrial, residential and commercial purposes)



# 楼宇 Buildings

投用面积 460.7 万平方米

4.607 million m<sup>2</sup> in use



#### 于家堡金融区

投用9栋楼宇 约 117.1 万平方米

Yujiapu Financial District: 9 buildings with some 1.171 million m<sup>2</sup> are in use.



泰达MSD

投用 14 栋 约 77 万平方米

TEDA MSD: 14 buildings with some 770,000 m<sup>2</sup> are in use.



#### 天河科技园

投用 8 栋楼宇

约 14.5 万平方米

TEDA Service Outsourcing Industrial Park: 8 buildings are in use, covering about 145,000 m<sup>2</sup>.



### 响螺湾商务区

投用 22 栋楼宇 约 174.2 万平方米

Xiangluowan Business District: 22 buildings with some 1.742 million m<sup>2</sup> are in use.



#### 滨海中关村

投用

约 78 万平方米

Binhai-Zhongguancun: buildings with some 780,000 m<sup>2</sup> are in use.



可供租售面积 38.8 万平方米

388,000 m<sup>2</sup> are available for rental and sales.

提供灵活的厂房解决方案,可全方位满足 企业自建、购买或租赁厂房的需求

We offer tailored solutions to factory facilities to meet your needs in construction, purchase and lease.



# 交通优势 京津一小时经济圈 Easy Transport within the Beijing-Tianjin One-hour Economic Cir











# 商务成本优势

Cost-effective Business Operations

# 性价比最高的 CBD 综合成本为北京的 1/3-1/2

We are the most cost-effective CBD with business costs between 1/3 and 1/2 of that of Beijing.





10% 写字楼租金价格 Rent of Office Building

20% 商品房价格 Home Prices



# 天津开发区 VS 北京金融街 TEDA Beijing Financial Street (BFS)



办公租赁: 北京金融街 20 元/平方米.天 Office Leasing: 20 yuan/m<sup>2</sup>/day in BFS 住宅销售: 北京金融街 10 万元/平方米 Housing Sales: 100,000 yuan/m<sup>2</sup> in BFS



# 人才环境优势 Advantages in HR Policies

#### 人才落户 条件优越

Easy Hukou Access for Talents

### 高技能 人才引讲

Bringing in the Highly Skilled Talents

### 创新人才 平台建设

New Ways of Building Talent Pool

### 千万经费 引育人才

A 10-million-yuan Budget for Brain Gain



### 劳动力资源优势 Ample Labor Supply



**♀♀** 2小时交通圈覆盖人口超过 **6000** 万有效劳动力、覆盖 **270** 所高校(其中985、211高校31所)、职业学校约300所。



2019年毕业人数约70万,为产业发展提供丰富的中高级专 业人才和产业人才。

The areas within 2 hours of transport offer over 60 million of effective labor from 270 universities (incl. 31 of Project 985 & 211) and some 300 vocational schools. 700,000 students graduating in 2019 represent a diverse pool of mid-and-high-end professionals and industrial talents.



# 科技创新优势

Scientific & Technological Innovation

#### 科技创新投入和载体建设 Investment in Tech Innovation & Platforms

# 150亿元 2019年科技创新投入

15 -billion-yuan Investment in Technological Innovation in 2019

## 23家 各类孵化场地

Incubators

# 120万平方米 孵化场地面积

 $1.2 \, \text{million} \, \text{m}^2$ of Incubators



### 科技人才 Talents in Science & Technology

## 1.9万人 高层次人才

High-caliber Overseas Talents

### 2640人 各类高级人才

High-end Talents



### 科技创新成果 Achievements in Tech Innovation

# 583家

国家级高新技术企业

National-level Hi-tech Enterprises

# 66家

各类资本市场 挂牌、上市企业

66 Listed Companies in Capital Markets

# 14500件 专利授权

14,500 Patents



# 社会民生 & 休闲娱乐 & 多彩生活

Social Well-being, Leisure & Entertainment and Amazing

#### 社会民生

Social Well-being

- 区内拥有 4 所高校
- 7 所中小学学校
- 3 所三级医院, 各类医疗 卫生机构百余家

4 universities

7 primary and middle schools 3 AAA hospitals and over 100 medical & healthcare institutions









### 休闲娱乐

Leisure & Entertainment

- 商业配套 10 个
- 文体设施7个
- 人文旅游景观 4 处
- 城市公园7个

10 Commercial Facilities 7 Culture & Sports Facilities

- 4 Tourist Sites
- 7 City Parks









# 多彩生活

**Amazing Life** 

全年共举办 近百场 大型 文体活动

Nearly 100 Culture & Sports Events throughout the Year











# 四、客户评价 Our Investors' Remarks



### 原大众汽车集团(中国)总裁 海兹曼

泰达一个很大的优势在于绝佳的基础设施。泰达给予我们的支持极其专业。

**Jochem Heizmann, Former President of Volkswagen Group China** The unique advantage of TEDA lies in its superior infrastructure. Their support is very professional.



### 凯莱英医药集团总公司董事长 洪浩

天津开发区是我的福地,借助这块福地,借助于泰达的支持,公司才会有从二十万美金、十几个人到现在的二百个亿、三千多工人的发展。

Hong Hao, Chairman of Asymchem Laboratories Tianjin Co., Ltd. TEDA is my blessed land. Here, with the support of TEDA, we have grown from a small company with 200,000 dollars and a dozen people to who we are now with 20 billion yuan and over 3,000 employees.



# 零氪科技创始人兼首席执行官 张天泽

落户天津开发区,让公司发展有了质的变化。 当我们进入深水区的时候都能享受政策的支持和帮助。

**Zhang Tianze, Founder & CEO of LinkDoc Technology** We saw a fundamental change in ourselves thanks to TEDA. Their policy support always helps us get through obstacles.



# 雅马哈(天津)总经理 加藤久典

感觉这里变成了对于日本人来说是很适宜居住的地方,天空变的非常蓝,散步变的很愉悦。

Kato Hisanori, General Manager of Yamaha (Tianjin) Electronic Musical Instruments Co., Ltd.

TEDA is a very livable place for Japanese. The sky is bluer and I enjoy taking a walk here.

# 一汽丰田天津副总经理 近藤弘树



正是开发区给我们提供了非常公平而且开放的环境,才让我们得到一个健康和快速的成长。正是由于开发区对汽车产业深入而且非常正确的理解,才让我们以及所有的配套厂商也能有非常好的发展。

**Kondo Hiroki, Vice President of FAW-Toyota Tianjin Site**We owe our fast, sound business growth to the fair and open environment in TEDA. Their deep, unique understanding of automotive industry enables a promising future for us and our suppliers.



### PPG亚太区总经理 延彩明

天津经济技术开发区为我们公司的发展提供了 一个广阔的空间。

**Cathy Yan, General Manager of PPG Asia Pacific** TEDA gives us broad space for business growth.



# 诺和诺德天津生产厂总裁 雷纳德

我尤其对我们与当地政府之间的很牢固的关系感到非常满意,每当我们需要支持的时候,大门总是敞开的。我们以一种非常信任的方式互相交流。

Reinaldo Xisto Vieira Costa, President of Novo Nordisk Tianjin Site We really appreciate our deep bond with TEDA. Whenever we are in need, their door is always open to us. We have been communicating with each other in deep trust.