**附件（二）**

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| **出海基地全球出海合伙人申请表****Global Partnership Application** |
| 申请人姓名Name |  |
| 单位名称（请填写企业/机构全称）Name of company（full name） |
| 照片 | 注册所在地Place of registration |  |
| 成立时间Time of establishment |  |
| 所属行业Industry |  |
| 员工人数Number of employees | 年营业额Annual revenue | 出口比例Export volume |
|  |  |  |
| 所在企业出海现状**Status of business overseas** | □ 初步意向阶段(preparation and initial interest) □ 已设海外市场(has overseas market) □ 已设海外公司(has company overseas) □ 其他/other（请注明/specify\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_） |
| 为什么出海？（简要说明）Why go overseas？（Please provide brief answer below） |
|  |
| 重点目标国家（请列出1-3个意向目标国/地区，并说明原因）Countries with interests（please list up 1 to 3 countries with interests） |
| **目标国家(countries)：****原因(Reasons)：** |
| 目前主要需求Current demand | □ 市场准入咨询(consultation for market access) □ 投融资对接(investment and financing matchmaking) □ 海外人才(overseas talents) □ 合规法务(compliance and legal services) □ 本地化营销(marketing localization) □ 其他/other：\_\_\_\_\_\_\_\_ |
| 可提供的资源Resources available | □ 行业经验(industrial experience) □ 海外渠道(overseas channels) □ 技术解决方案(technology and problem-solving) □ 资本合作(capital cooperation) □ 本地政策资源(local policy resources) □ 其他/other：\_\_\_\_\_\_\_\_ |
| 关于可提供资源的简要说明Please give a brief introduction of the resources available |  |
| 希望参与形式Ideal form of participation | □ 平台用户(platform user) □ 项目合作方(project partner) □ 基地协作单位(cooperative unit of base) □ 基地联盟单位(unit of alliance committee)□ 基地全球出海合伙人(Global Partnership) |
| 是否愿意参与基地线下活动（如：目标国沙龙、闭门对话、联合发布等）Willing to participate in-person? (e.g. Salon in target country, closed-door dialogue, joint release and etc) | □ 是yes □ 否no   |
| 是否可加入专家库或陪跑团Willing to join the expert pool or the support team? | □ 是yes（专长领域/specialization：\_\_\_\_\_\_\_\_\_\_）□ 否no |
| 申请单位公章及签字Stamp of applicant company and signature | 公司法人签字(legal person signature)：申请个人签字( signature)： |
| 申请日期Date of application |  |